





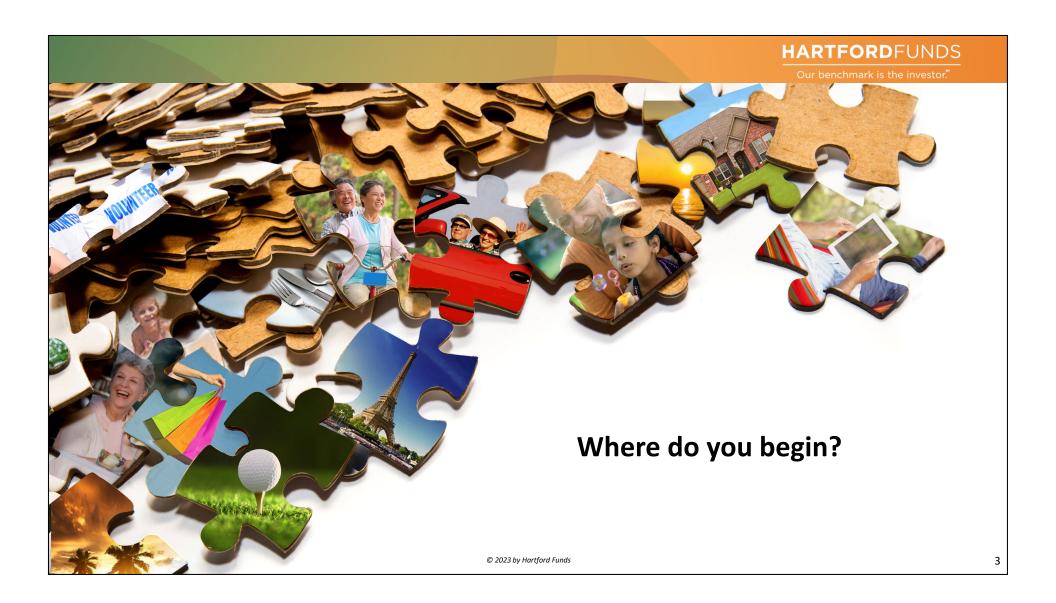
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Our benchmark is the investor[™]



- Multidisciplinary research program that works with business, government, and non-government organizations
- Seeks to understand longevity challenges and opportunities
- Invents solutions enabling people to do more throughout their lives
- Aims to improve quality of life for older people and those who care for them



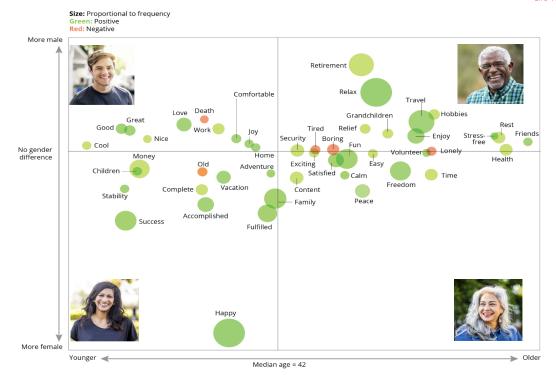


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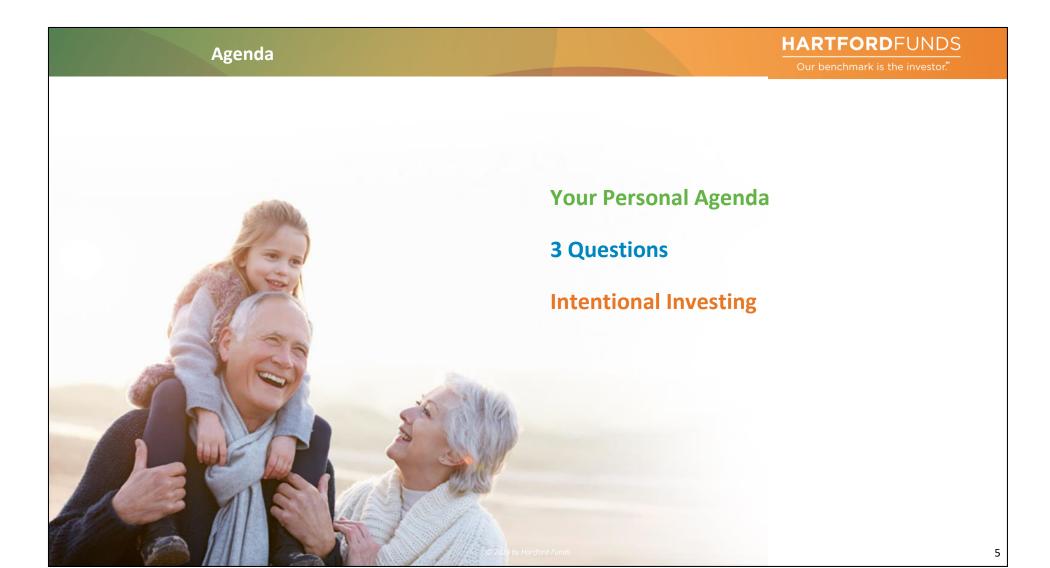
Our benchmark is the investor

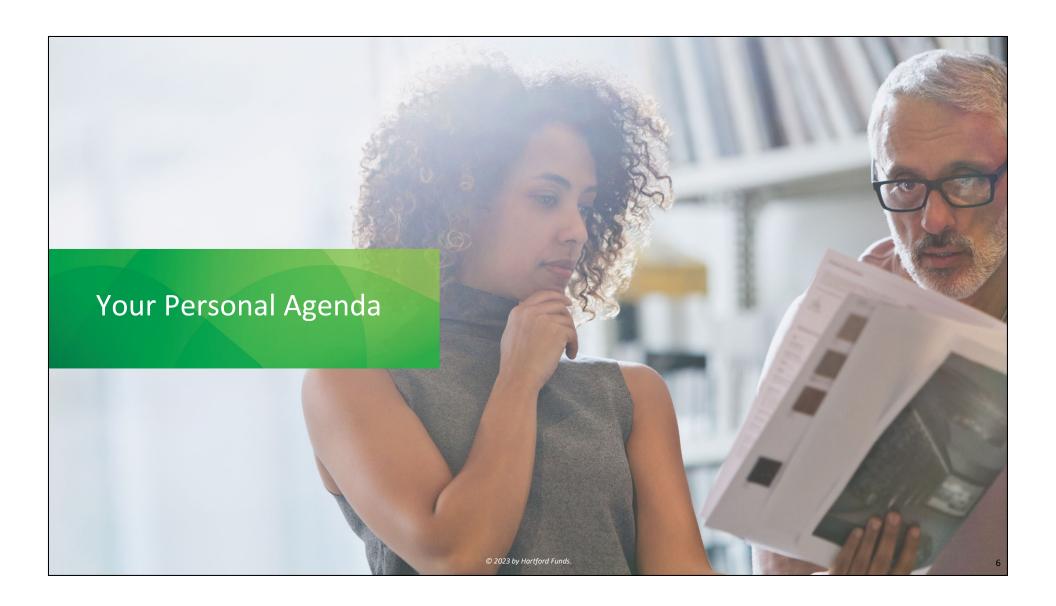


Words Commonly Used to Describe Retirement



Source: MIT AgeLab, 2018. Most recent data available.





Your Personal Agenda



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Volume



Our benchmark is the investor."

Velocity

- Decreases time to think
- Changes the decision process
- Blurs the boundaries between professional and personal





Complexity

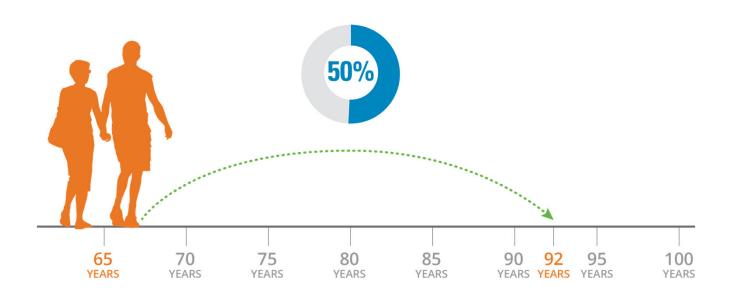
- More choices, more difficult decisions
- Often unclear tradeoffs and risks
- Information overload



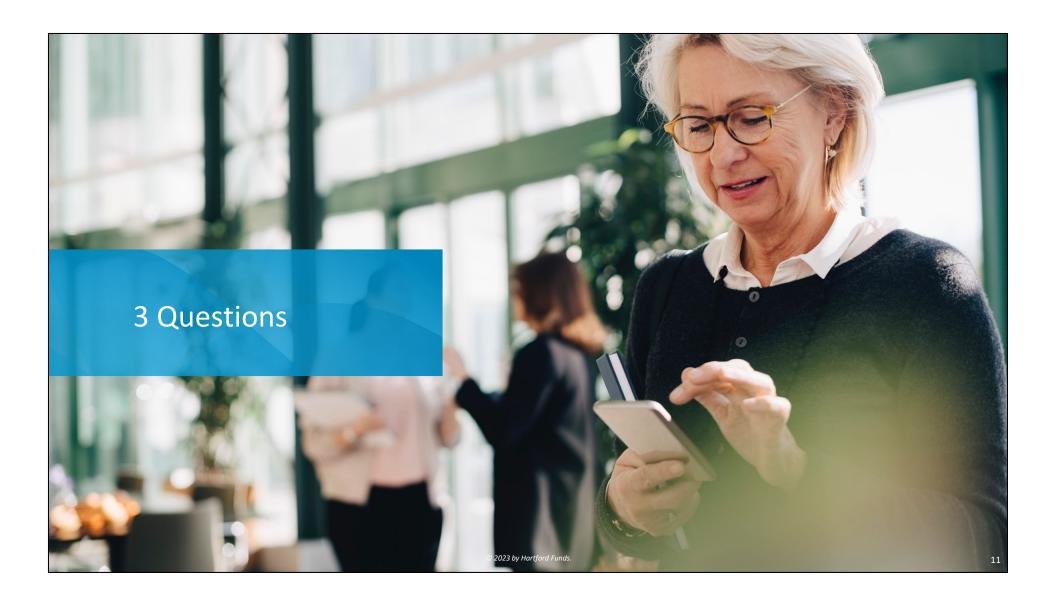


Longevity

Likelihood that one or both partners aged 65 will survive to at least age 92



Source: How Much Do You Need for Retirement if You Live to Be 100?, newretirement.com, 6/20







Who will change my light bulbs?



How will I get an ice cream cone?



Who will I have lunch with?



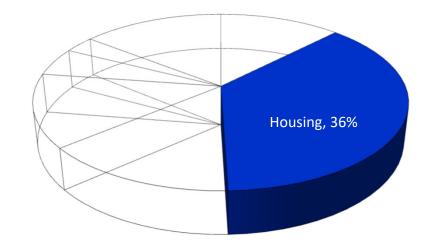
Who will change my light bulbs?





Largest Expense: Housing

Consumer Expenditures—65 Years and Older



Source: Bureau of Labor Statistics Consumer Expenditure Survey 2021, September 2022



How Will You Age in Place?



Home modifications



Grocery delivery



Home maintenance



Smart home tech



Housekeeping



Home health care



Top Design Trends for Aging in Place

- No-threshold showers
- Non-slip flooring
- Lower kitchen counters
- Easy-to-reach storage
- Wider doorways



 $Source: Home\ Design\ Tips\ to\ Create\ Safer\ and\ Comfortable\ Spaces\ for\ Aging\ in\ Place,\ urdesignmag.com,\ 1/20$



As Your Needs Change, Your Home Might Too

Stay in current home



Upsize or downsize



Move closer to family



55+ community



Care community





How will I get an ice cream cone?





Your **Priorities**



Educate



Congregate



Recreate

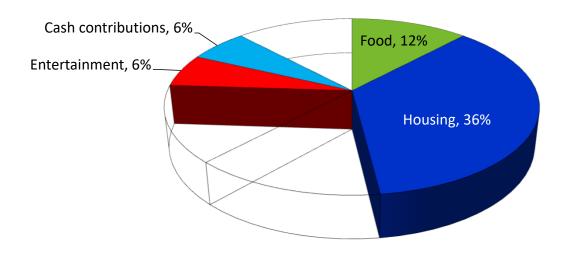


Donate



Food, Entertainment, and Cash Contribution Expenses

Consumer Expenditures—65 Years and Older



Source: Bureau of Labor Statistics Consumer Expenditure Survey 2021, September 2022

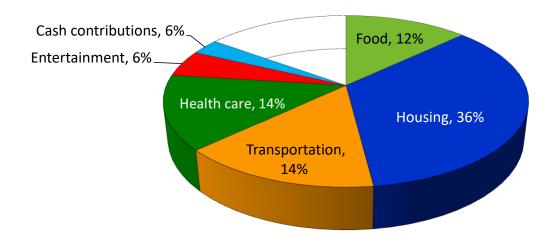
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Second Largest Expense: Transportation

Consumer Expenditures—65 Years and Older



Source: Bureau of Labor Statistics Consumer Expenditure Survey 2021, September 2022



It's All About Access





Will Technology Enable Access?

- Transportation to go where you want, when you want
- Service at your fingertips
- Opportunities to stay engaged, active, and to have fun









Maintaining Your Social Network



Women

- Quickly rebuild social networks
- Focus on friends & family
- Live longer

Men

- Social network largely based on work or activities
- Network will naturally dissipate sooner due to mortality
- Self-focused



Boomer Demographics: A Different Retirement



- More likely to live alone
- Have fewer children
- Live in suburban and rural locations



A Family Caregiver Shortage **IN 2010**

BY 2050

NUMBER OF POTENTIAL CAREGIVERS PER CARE RECIPIENT



PROJECTED TO BE LESS THAN 3

¹The Aging of the Baby Boom and the Growing Care Gap: A Look at Future Declines in the Availability of Family Caregivers, aarp.org, 8/2013. Most recent data available.



"A person has to have a reason to get up in the morning. For some that means continuing to work full- or part-time, while others believe that volunteering in causes they care about brings joy and meaning."

—The Cardinal & Gray Society





Creating New Social Connections

- Join an exercise group
- Pursue a new hobby
- Take a class
- Find a volunteer position that fits your skills
- Include younger people in your network

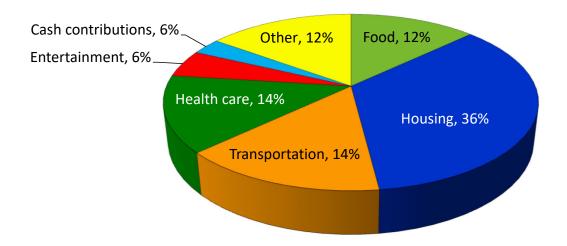


Source: 12 Ways for Older Adults to Stay Socially Connected, seniornavigator.org, 3/21

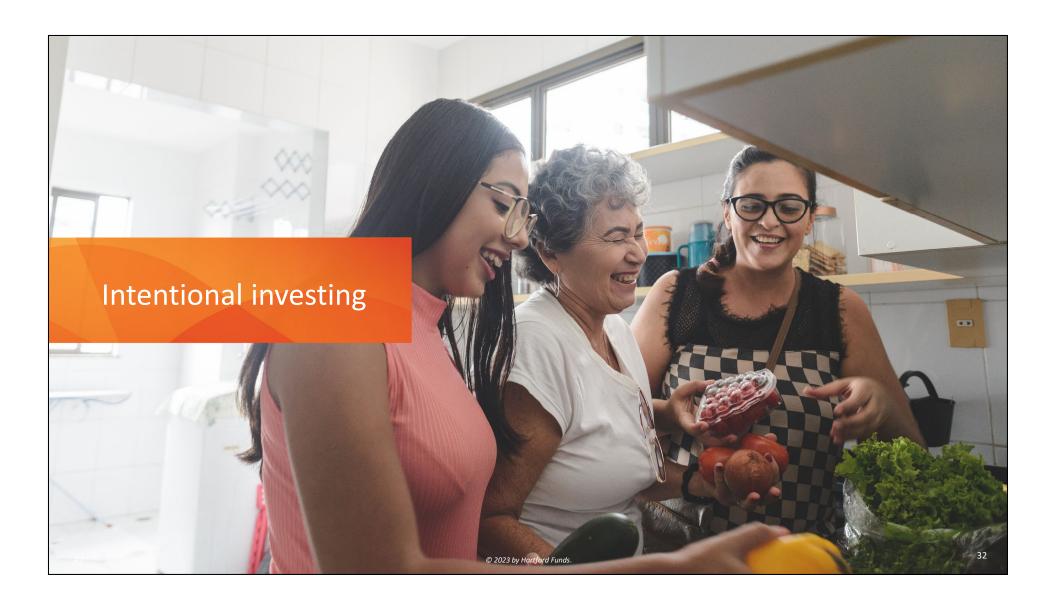


Other Expenses

Consumer Expenditures—65 Years and Older



Source: Bureau of Labor Statistics Consumer Expenditure Survey 2021, September 2022





Intentional Investing

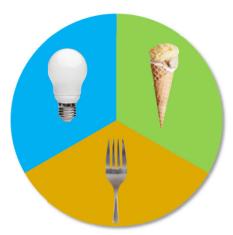


Our benchmark is the investor."





Quality



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"Effective planning must be about more than financial security. The new face of retirement planning must go beyond money, and adopt an integrated and holistic approach to helping people prepare to live longer and well."

—Dr. Joe Coughlin, MIT AgeLab



Summary

HARTFORDFUNDS
Our benchmark is the investor.*

Your Personal Agenda

Volume, velocity, and complexity

3 Questions

Light bulbs, ice cream, lunch

Intentional Investing

Quality over quantity



Our benchmark is the investor.



Client worksheet

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Next Steps

- 1. Review the white paper
- 2. Complete the worksheet
- 3. Make an appointment with your financial professional to discuss your answers