

Our benchmark is the investor.*

The Freedom Paradox The One Big Idea That Will Change the Way You Think About Retirement Developed in collaboration with Dr. Nancy Schlossberg, EdD, Professor Emerita, University of Maryland © 2024 by Hartford Funds



Dr. Nancy Schlossberg, EdD Professor Emerita University of Maryland

"Everyone has a set of psychological resources to handle major life changes, including the significant transition into retirement."

Adapted from Dr. Schlossberg's book, Revitalizing Retirement: *Reshaping Your Identity, Relationships, and Purpose*, Published by The American Psychological Association, copyright 2009

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HARTFORDFUNDS **A Missing Factor**





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Fun Relax Fulfilled Freedom Retirement

Travel

Family Happy

Success

Money



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Source: MIT AgeLab, 2018. 990 adults in the US were asked to provide words describing what they think their life will be like after their career

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The Missing Word:

Mattering



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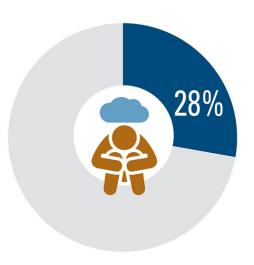
While retirement is a reward for finishing your career, it can also feel like a punishment by making you feel like you don't matter.

Half of retirees surveyed aged 60-69 are considering returning or have returned to the workforce



Source: Retirement Reconsidered, F&G Annuities & LIfe, June 2023

Almost 1/3 of retirees surveyed were unmotivated and overwhelmed



Source: Life in Retirement: Pre-Retiree Expectations and Retiree Realities, TransAmerica Center for Retirement Studies, Sept. 2023



5 Aspects of Mattering

Attention

I feel that I command interest or notice of another person

Importance

I feel that what I'm doing is important

Appreciation

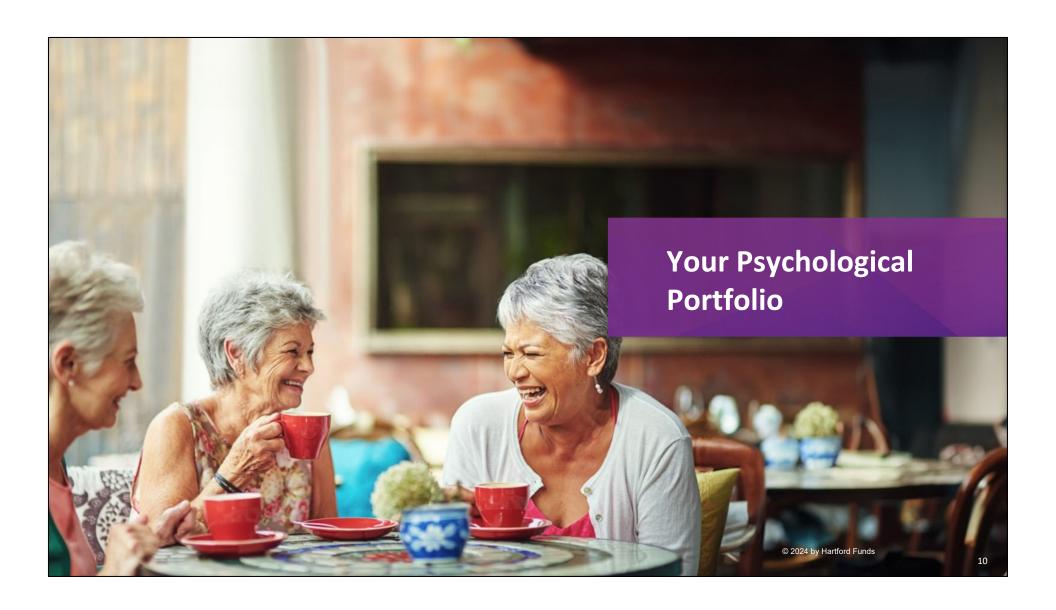
I feel that people appreciate me for who I am and what I do

Dependence

I feel that people depend on me

Pride

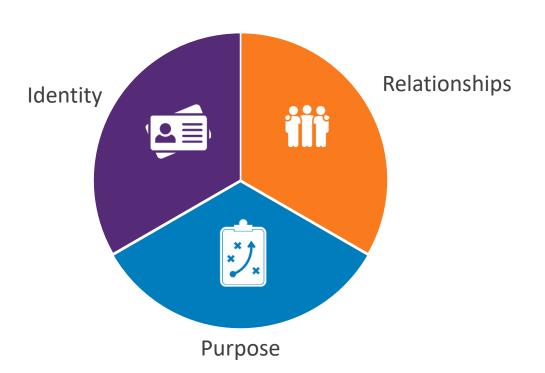
I feel that others are proud of my accomplishments





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Your **Psychological** Portfolio



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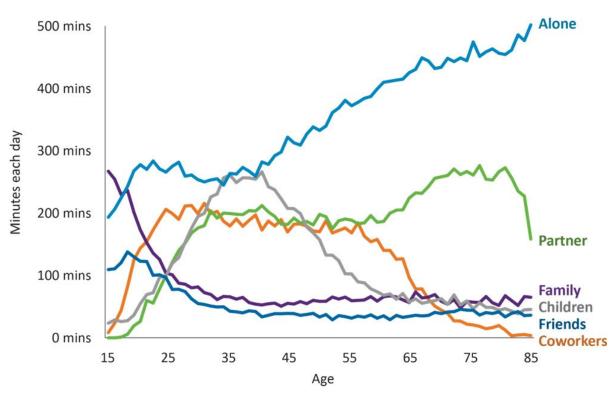
Identity





Who Americans Spend Their Time With by Age

As We Age, Many Spend More Time Alone



Source: Visualized: Who Americans Spend Their Time With, Visual Capitalist, 10/28/22

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Relationships



Work/ Volunteering



Community



Family



Friends

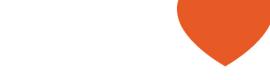


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Purpose



Path



Passion



Possible Paths















Finding Your Passion

- Creativity
- Learning
- Working
- Volunteering
- Family
- Leisure and Play

"Passion is a feeling that follows action. It tends to be created or discovered, not predicted or planned. You don't find your passion. It finds you as you get in the mix and try things."

—James Clear, Bestselling Author



Assess Your Psychological Portfolio



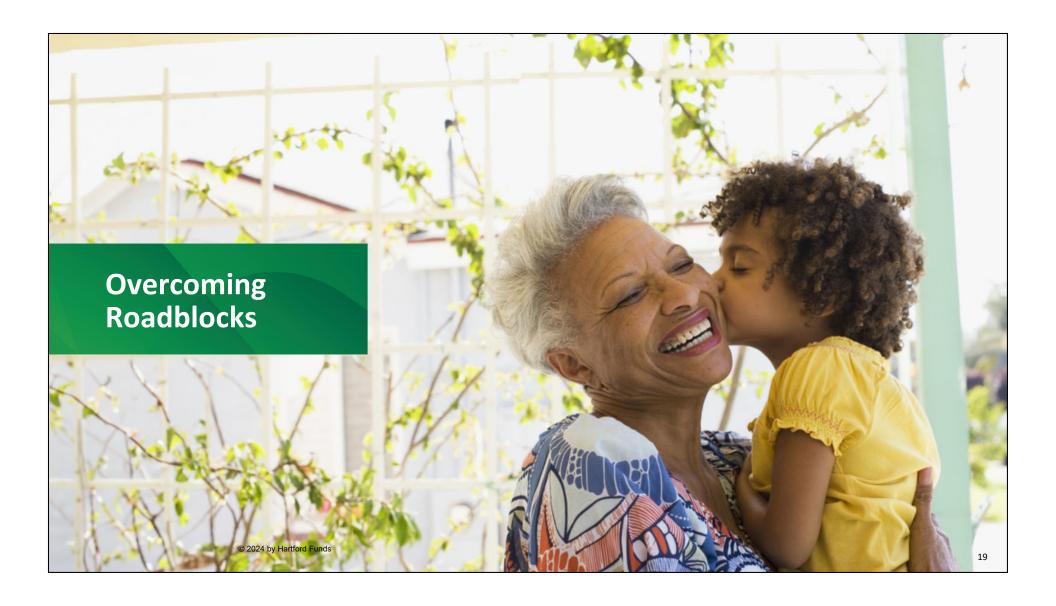
IDENTITY:
I know myself



RELATIONSHIPS:I have enough friends and supports



PURPOSE: I know where I'm going





Roadblock #1: Money = Happiness

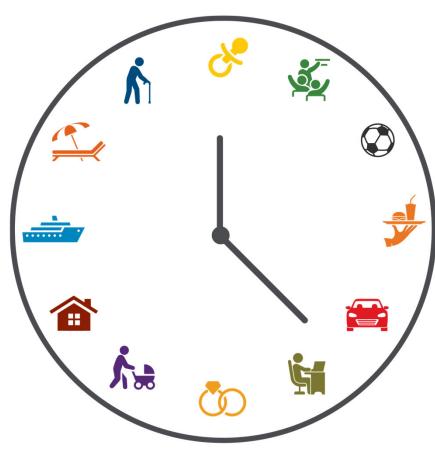


Roadblock #2: Unmanaged Expectations



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Roadblock #3:Social Clocks



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It's Never Too Late



Anna Mary Robertson Moses



Harland David Sanders



Duncan Hines



Masako Wakamiya



Roadblock #4: Lack of Structure

Retirement is probably the first time since kindergarten that you've lived without a daily structure





From Morning 'Til Night

The top weekday activities, in average minutes per day, of full-time workers and retirees

Full-time workers

Working	471
Sleeping	496
Watching TV	103
Eating and drinking	65
Grooming	29

Retirees

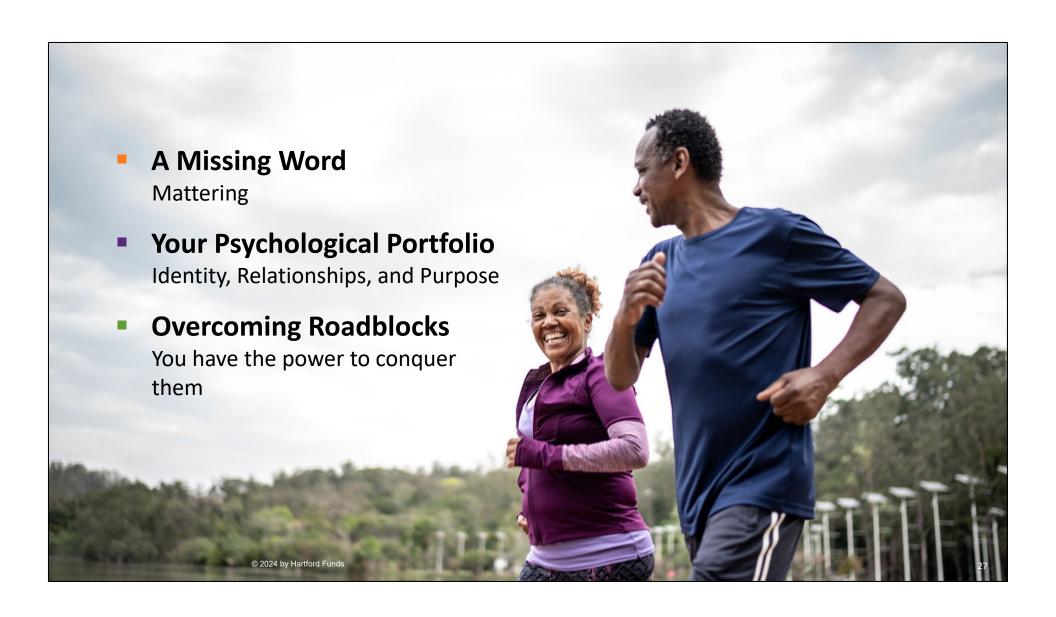
Sleeping	526
Watching TV	259
Eating and drinking	73
Food preparation and cleanup	49
Grooming	37

Source: 2022 American Time Use Survey, Bureau of Labor Statistics, Most recent data available.



Plan for the Week

	Morning	Afternoon	Evening
Sunday			
Monday			
Tuesday			
Wednesday			
Thursday			
Friday			
Saturday			





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Next steps

- 1. Get a copy of our workbook
- 2. Complete the mattering assessment on pg. 3
- 3. Complete the psychological portfolio action steps on pp. 5, 7, and 9



Workbook MAI413

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